

Statewide Average



\$1,781

Down 1.1 Percent

High Grade Land



\$2,249

Down 1.6 Percent

Medium Grade Land



\$1,629

Down 0.5 Percent

Low Grade Land



\$1,045

Up 1.4 Percent

Northwest

\$2,059

High
2,401

Medium
1,876

Low
1,216

Down 5.3 Percent

North Central

\$2,073

High
2,362

Medium
1,869

Low
1,314

Down 2.2 Percent

Northeast

\$1,807

High
2,275

Medium
1,665

Low
1,110

Up 2.8 Percent

West Central

\$1,837

High
2,268

Medium
1,670

Low
1,021

Up 0.9 Percent

Central

\$2,128

High
2,589

Medium
1,898

Low
1,296

Down 2.9 Percent

East Central

\$2,118

High
2,685

Medium
1,945

Low
1,188

Down 0.2 Percent

Southwest

\$1,346

High
1,773

Medium
1,241

Low
798

Down 2.0 Percent

South Central

\$981

High
1,499

Medium
949

Low
582

Up 3.5 Percent

Southeast

\$1,570

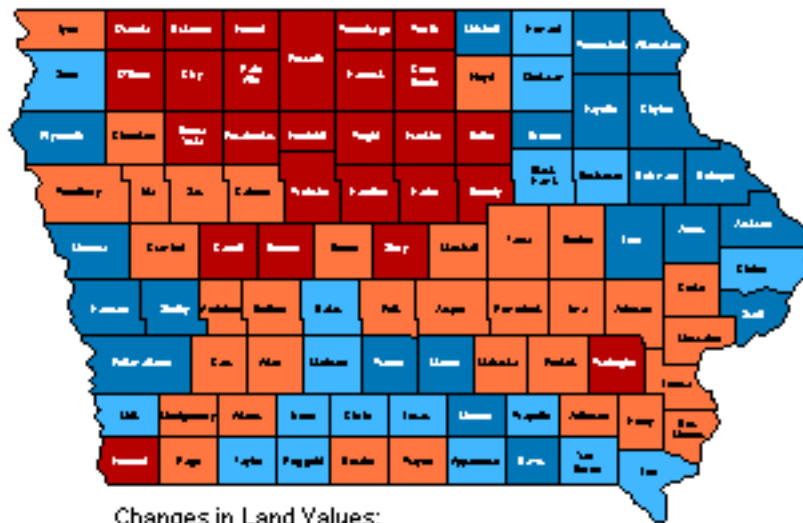
High
2,271

Medium
1,433

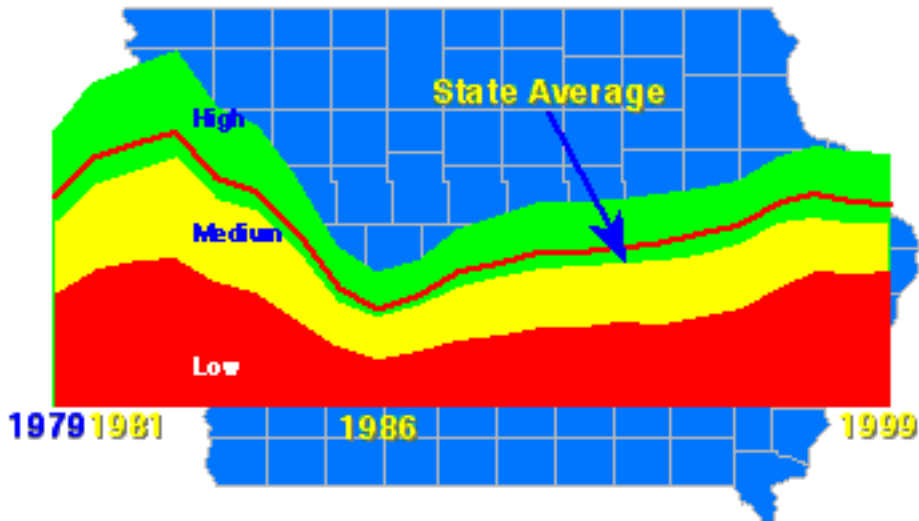
Low
790

Down 0.9 Percent

Percentage Changes



20-Year Average Values



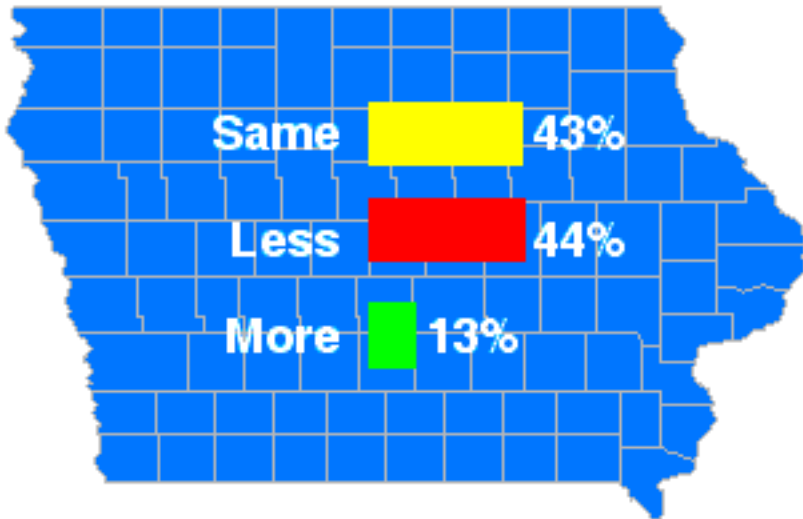
By Land Classification

1999 Sales Activity

Same 43%

Less 44%

More 13%



1999 Sales Activity



Same Less More

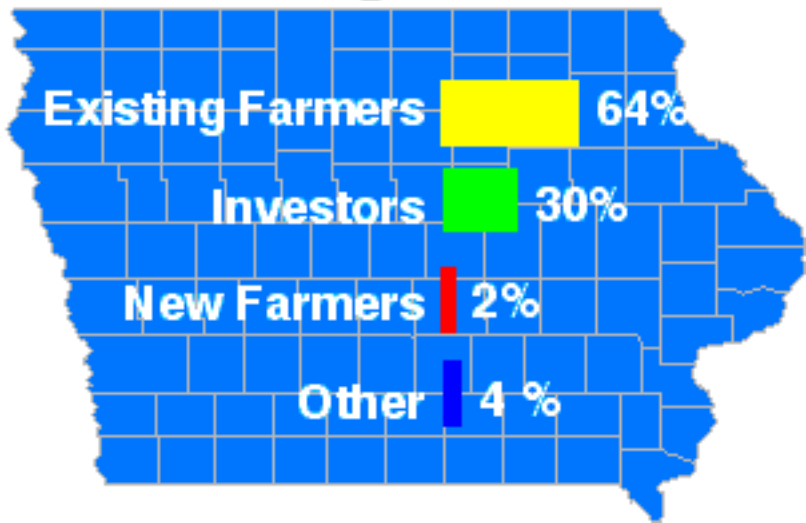
Who Bought Land

Existing Farmers 64%

Investors 30%

New Farmers 2%

Other 4%



Positive Factors

Gov't Payments 26%

Interest Rates 23%

Crop Yields 21%

Land Supply 17%

Investment 17%

Negative Factors

Low grain prices 42%

Commodity prices 39%

Livestock prices 20%

Ag outlook 12%

